# Definity CIS

# Overview

## **Contact Management**

- Customer folders
- Contact folders
- Call Logging
- Appointments and Calendars
- To-Dos and Reminders





#### Sales

- Lead Tracking
- Estimating
- Bids and Proposals
- Appointments and Calendars



#### Contracts and Jobs

- Contract folders and Job folders
- **Budgets**
- Production/Service History
- Resource Management



# Work Orders and Job Scheduling

- Crew and Equipment
- Material Requisitioning
- Task Budgets



**Human Resources** 

Employee folders HR forms HR Event Logging

- Equipment Item folders
- Specs and PM Services
- Shop Orders

# Job Reporting and Job Costing

- Labor, Equipment, and Material Utilization
- **Budget Actuals**

# Purchasing and Inventory Management

- Purchase Orders
- Receiving
- **Inventory Transfers**



Timekeeping

### Accounts Receivable

- **Customer Invoices**
- Cash Receipts
- **Bank Deposits**
- **Customer Deposits and Credits**
- Retainage

# Payroll

- Multiple Batches
- Additions, Deductions, and Contributions

# General Ledger

- General Journal

# Accounts Payable

- Vendor Invoices
- Cash Disbursements (check printing)
- Prepaids and Vendor Credits

- **Financial Statements**